



QUEENSLAND  
BREWING  
COMPANY

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At ***Q Brew*** we are passionate about the home brew industry and the part we play in it.

Our focus is working with retailers who share our passion and are looking for quality products that can be delivered on time and at the 'right price'.

The guidelines and policies outlined below have been developed over the last *13 years* **and** form the framework for our ongoing relationship with our stockists.

### **'New' Stockist -**

New Stockist are required to pay for their first 2 orders upfront before orders will be despatched.

After a new stockiest has paid for their first 2 orders, they are eligible for a credit account with ***Q Brew***.

### **All Stockist -**

#### **Exclusive Territory or Area ...**

You must have a home brew retail presence with a shop frontage.

As a stockist of ***Q Brew*** you have a exclusive territory or area, depending on your stock turn and range of products stocked.

All territories or areas will be reviewed and / or if a request is received from another home brew retailer looking to become a stockist of ***Q Brew*** products in your area.

All credit accounts will be strictly managed following the procedures outlined in ***Q Brew's Credit Policy***.

Your credit will be put on hold and your orders will not be supplied if you breach the ***Q Brew's Credit Policy***.





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### ***Freight...***

All orders under \$300 will incur a \$20 handling fee as well as the normal freight charges.

All orders over \$1200 ***Q Brew*** will pay 1/2 the freight costs.

***Q Brew*** will use the most cost effective freight company when freighting your orders.

### ***Despatch of Orders...***

Under normal circumstances, your orders and additions to your orders will be despatched on the same day if received by no later than 1pm.

If we receive additions to your order after 1.00pm, your order will not be despatched that day depending on our pick up times.

### ***Insurance...***

***Q Brew*** strongly recommends that you inspect all stock upon delivery by the freight company before signing the proof of delivery.

***Q Brew*** will take the utmost care to pack your stock items in the safest possible manner, but no responsibility is taken in regards to damaged stock.

### ***Our direct contact with your retail customers...***

***Q Brew*** will at all times support you and your business.

***Q Brew*** is a wholesale business and has absolutely no interest in dealing directly with your retailed customers.

If a potential retail customer contacts ***Q Brew*** direct, we will send them to the store in their area. If this store does not stock the product in question and can not supply the customer, we will then put them in touch with other retail stores.

